

Edible BEEF TALLOW LOI

To attn: Dear Sir / Madam

致：尊敬的先生/女士

Date: November, 28. 2022

Validity: 30 days

有效期：30 天

食用牛脂肪油采购函 Edible Beef Tallow LOI

Dear Sir/Madam,

尊敬的先生/女士

We Mikhail Family Investment Ltd Represented by Zhao Dongliang here by confirm with full legal and corporate responsibility and under penalty of perjury that we are ready, willing and able to enter into a contract for the purchase of the following commodity as specified below:

我方米哈伊尔家族投资有限公司由 赵东亮全权代表承担法律责任和伪证罪责任，我方已准备好，愿意并能够采购以下列明商品签订合同：

THE PRODUCT: EDIBLE BEEF TALLOW

产品：食用牛脂肪油

QUANTITY: 3000-5000 TONS PER MONTH

数量：3000-5000 吨每月

TOTAL QYANTITY: 3000-5000 TONS PER MONTH

总数量：3000-5000 吨每月

DESTINATION: QING DAO, CHINA PORT

目的地：青岛港

INSPECTION: ANIMAL QUARANTINE CERTIFICATE, THIED PARTY EXTERNAL INSPECTION REPORT, SGS INSPECTION

检验：动物检疫证书,第三方外部检验报告, SGS 检测

METHOD OF PAYMENT: negotiable

付款方式：可商议

TERMS OF PAYMENT: CIF QINGDAO PORT

付款条款：CIF 青岛港

SPECIFICATIONS

货物材质

EDIBLE BEEF TALLOW TO THE FOLLOWING SPECIFICATIONS:

COMMODITY NAME: EDIBLE BEEF TALLOW

CERTIFICATES:

- ANIMAL QUARANTINE CERTIFICATE
- THIRDED PARTY EXTERNAL INSPECTION REPORT
- SGS INSPECTION

COLOR: IT HAS A UNIQUE COLOR, WHITE OR SLIGHTLY YELLOW, WITHOUT MILDEW

SMELL: IT HAS THE INHERENT AROMA OF BEEF TALLOW, NO RANCIDITY AND OTHER ODOR

FORM: IT HAS THE INHERENT ORGANIZATIONAL FORM OF THE PRODUCT, IN THE FORM OF OINTMENT, AND THE LIQUID IS CLEAR AND TRANSPARENT

IMPURITY: NO FOREIGN IMPURITIES VISIBLE WITH NORMAL VISION (INSPECTION BASIS GB 10146-2015)

ACID VALUE KOH(mg/g): ≤ 2.5 , INSPECTION METHOD (GB5009.229)

PEROXIDE VALUE: ≤ 0.2 , INSPECTION METHOD (GB5009.227)

HYGIENIC REQUIREMENTS: THE MEANS OF TRANSPORT (INCLUDING CARRIAGES AND OTHER PACK) SHALL COMPLY WITH THE RELEVANT SANITARY REQUIREMENTS OF CHIAN, CAREFULLY CLEAN AND DISINFECT THE MEANS OF TRANSPORT TOOL, AND PROVIDE RAIN PROOF.DUST PROOF, REFRIGERATION, THERMAL INSULATION AND OTHER MEASURES ACCORDING TO THE CHARACTERISTICS OF THE PRODUCT. MOREOVER, IT SHALL NOT BE MIXED WITH HAZARDOUS MATERIALS.

PACKAGING REQUIREMENTS: THE PRODUCT MUST BE SEALED WITH A FOOD GRADE WHITE TRANSPARENT PLASTIC BAG, AND THEN SEALED WHITE A NYLON BAG OUTSIDE. THE PACKAG IS INTACT AND THE PRODUCT CANNOT BE CONTAMINATED. EACH BAG OF PRODCUTS MUST BE ACCOMPANIED WITH "PRODUCT INFORMATION CARD" AND "ANIMAL PRODUCT QUARANTINE CERTIFICATE".

食用牛脂肪油符合以下规格:

商品名称: 食用牛脂肪油

证书:

- 动物检疫证书
- 第三方外部检验报告
- SGS 检测

色泽: 具有特有的色泽, 呈白色或略带黄色, 无霉斑

气味: 具有牛油固有的香味, 无酸败以及其他异味

形态: 具有本产品固有的组织形态, 呈软膏状, 液体清澈透明

杂质: 正常视力下无可见异物 (检验依据 GB 10146-2015)

酸值 KOH (mg/g): ≤ 2.5 、检验方法 (GB5009.229)

过氧化值: ≤ 0.2 、检验方法 (GB5009.227)

卫生要求: 运输工具 (包括车厢和各种容器) 应符合中国相关卫生要求, 认真做好运输

工具的清洗消毒工作，还应根据产品特点配备防雨，防尘，冷藏，保温等措施。而且不得和有害物品混装，混运。

包装要求：产品必须使用食品级白色透明塑料袋密封包装，再在外面使用白色尼龙袋密封包装，且包装完好，产品不能收到污染。每袋产品上都必须带有“产品信息卡”和“动物产品检疫合格证”。

PROCEDURE ACCEPTED BY THE BUYER

买家可以接受的过程

1. (Optional) Buyer sends a Letter Of Intent to the Seller(LOI),
(可选) 买家向供货商发出 LOI 求购函
2. Seller provides Full Corporate Offer to the Buyer (FCO),
供货方向买家发出 FCO 价格确认函
3. Seller or Buyer drafts Sale & Purchase Agreement(SPA),
交换合同的买卖双方
4. Seller, Buyer and Intermediaries sign Non-Circumvention & Non-Disclosure Agreement(NCNDAs),
供货方、买家与中间人签订保密协议
5. Buyer sends to the Seller a Bank Comfort Letter (BCL),
买家把银行资料和资金证明交给卖家银行
6. Seller e-mails a soft copy of the SPA to the Buyer confirming its terms,
供货方发出合同样板
7. Buyer e-mails a soft copy of the SPA to the Seller confirming its terms
买家确认合同条款及内容
8. SPA is lodged with the Buyer's Bank,
买家银行资料确认
9. Seller signs the SPA hard copy,
供货方签订合同
10. Buyer signs the SPA hard copy,
买家签合同
11. Shipment starts.
开始发货，交易正式开始

Other Comments:

其他评论

This LOI is drafted both in English and Chinese. Should there be an issue in its interpretation, the English version shall prevail.

本意向书采用中英文撰写，如果中文版本和英文版本发生冲突，以英文文本为准。

BUYER NAME and FUNCTION

买方姓名及职务

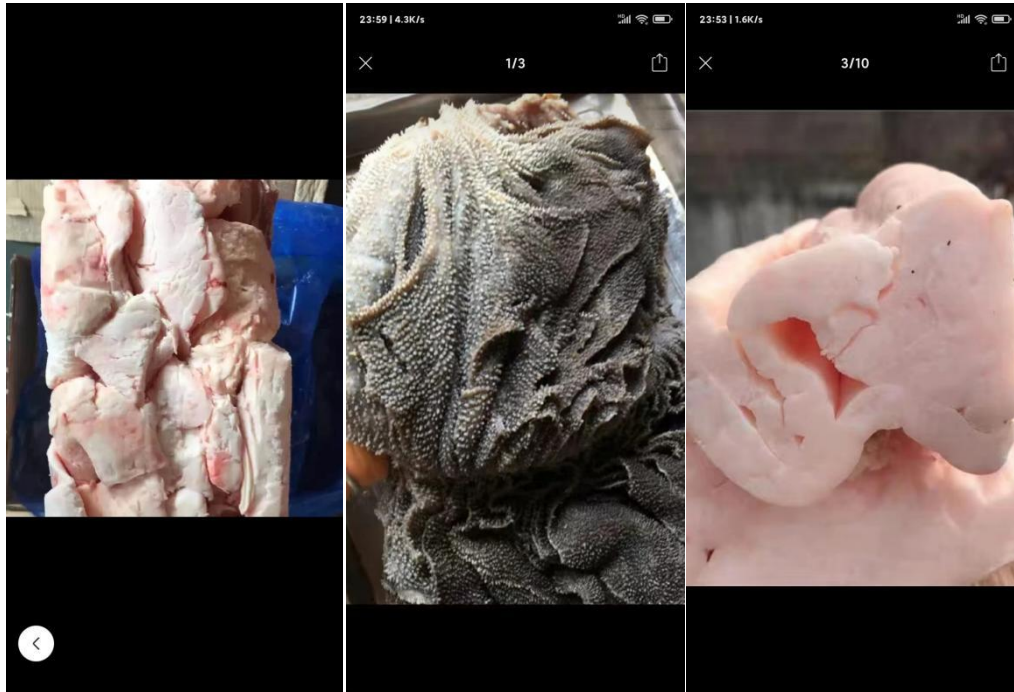
Director

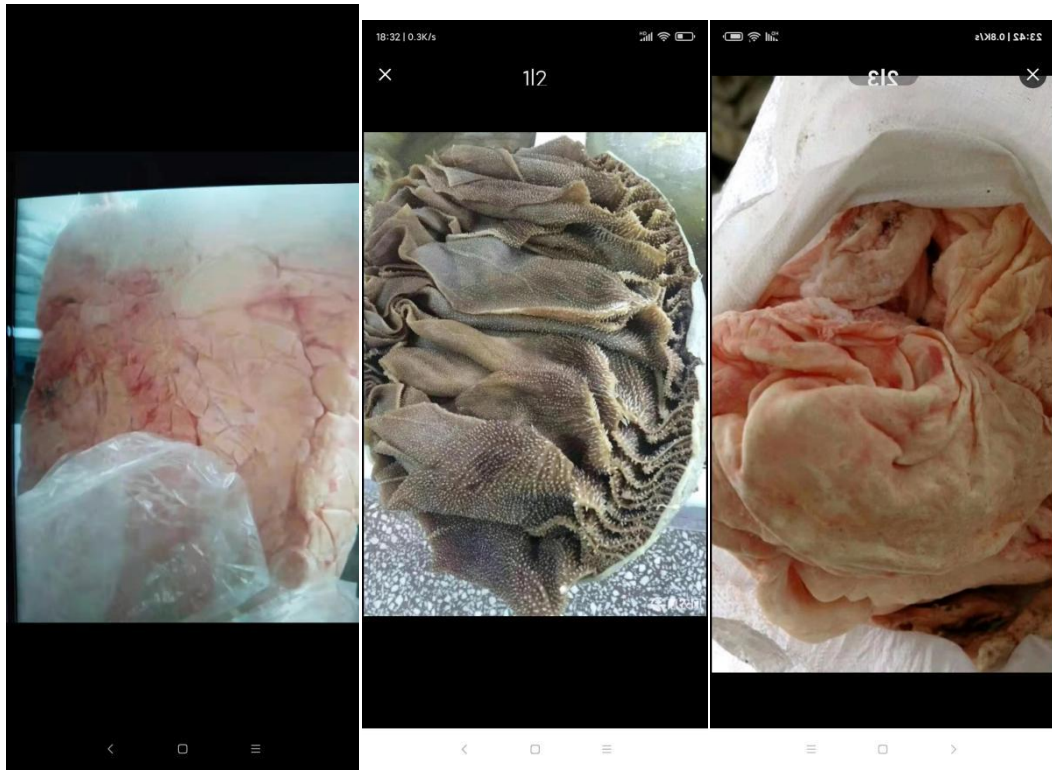
Zhao Dongliang

SIGN, SEAL, COMPANY STAMP

Picture of Edible Beef Tallow Below for Your Reference:

以下食用牛脂肪油图片供您参考：





ATTENTION:

注意:

Edible Beef Tallow is Stowed and Transported at Minus 18°C Centigrade

食用牛脂肪油在零下 18°C 下储存和运输