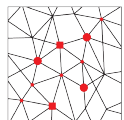


Supl.biz

business platform

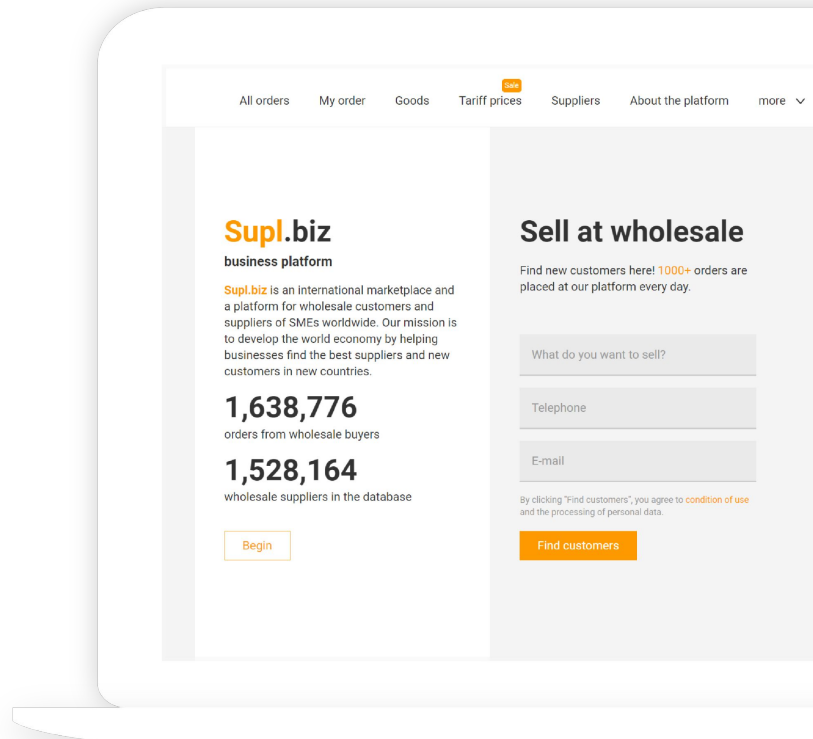
Supl.biz is the largest international B2B marketplace in Russia in terms of the number of orders, which allows you to conclude export contracts.

Accreditation of the
Ministry of Telecom and
Mass Communications



Tehnet
National
technology
initiative

Digital economy
ANO Case



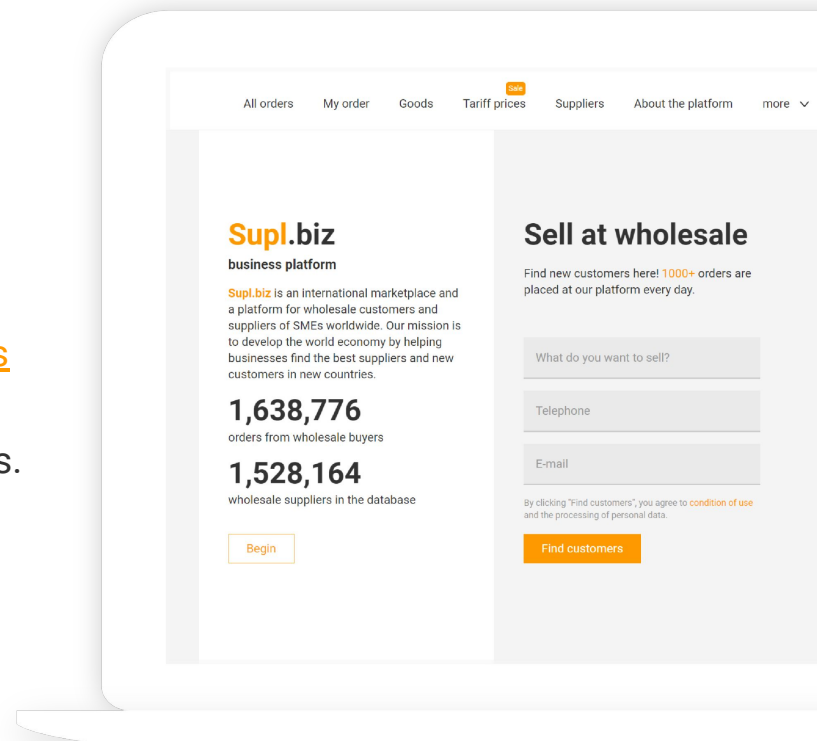
Supl.biz

business platform

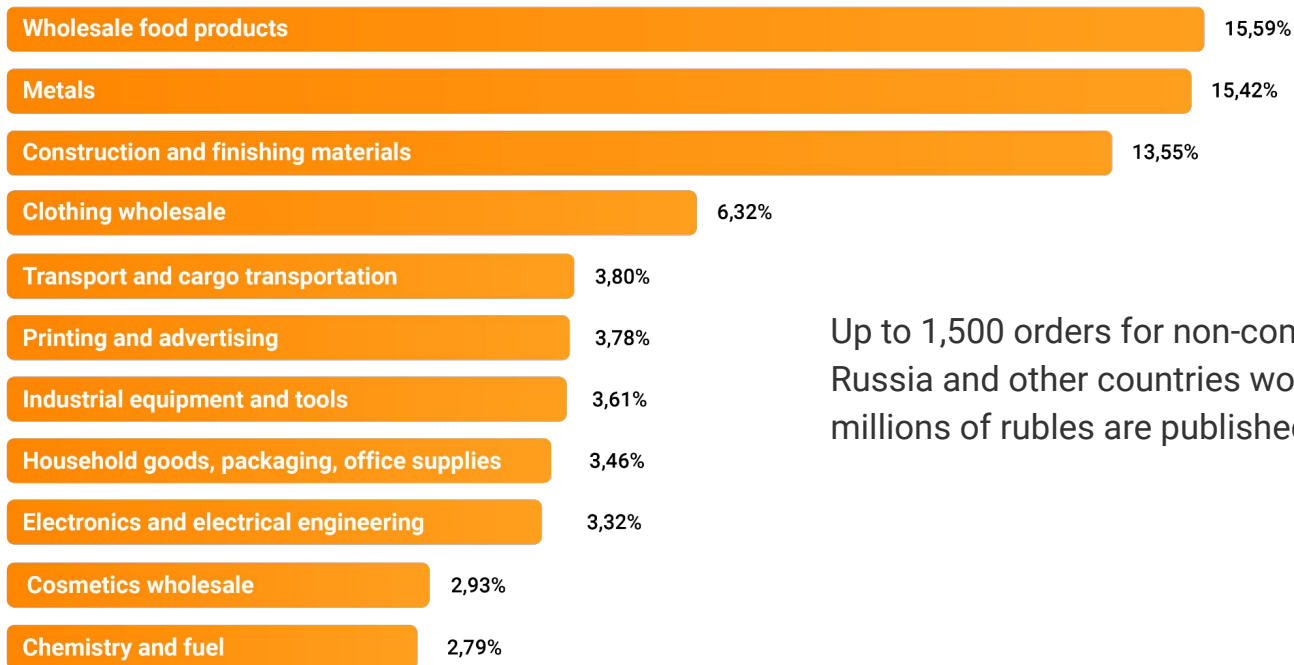
Supl.biz in marketplace rating:

1. [Best marketplaces for sellers: top sites in 2022](#)
2. [Connect your store to the marketplace – TOP-30 services](#)

Supl.biz is the only wholesale B2B marketplace in all ratings.



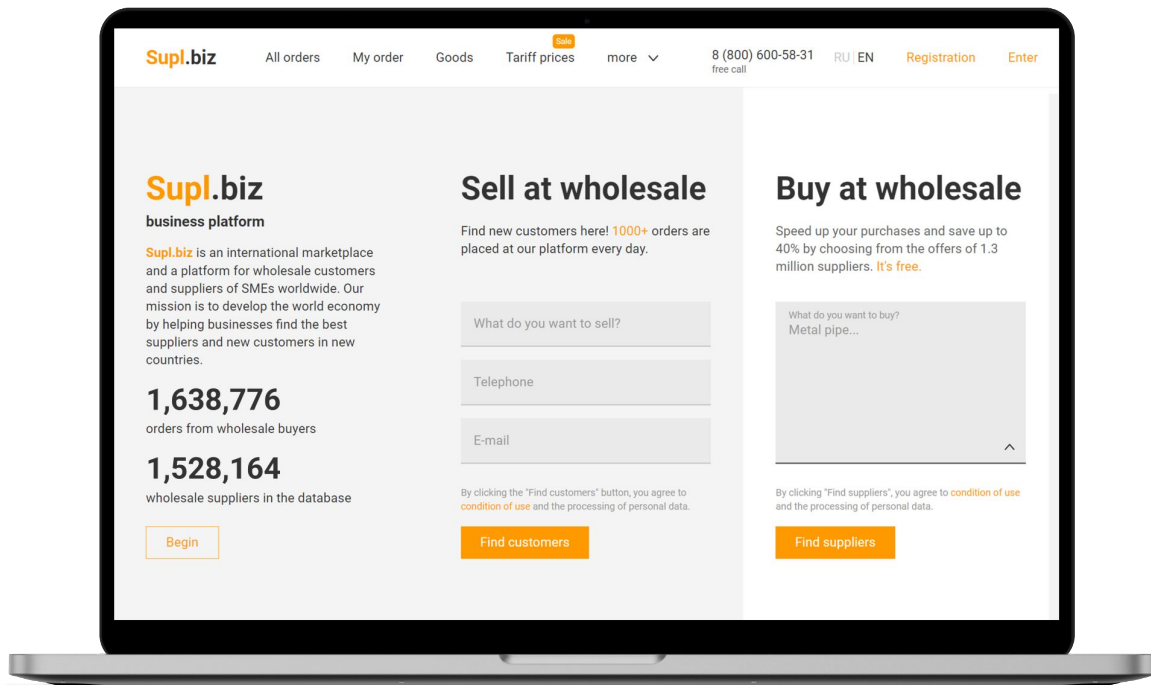
1,638,776 wholesale orders in one place



Up to 1,500 orders for non-commodity imports to Russia and other countries worth hundreds of millions of rubles are published on the site every day.

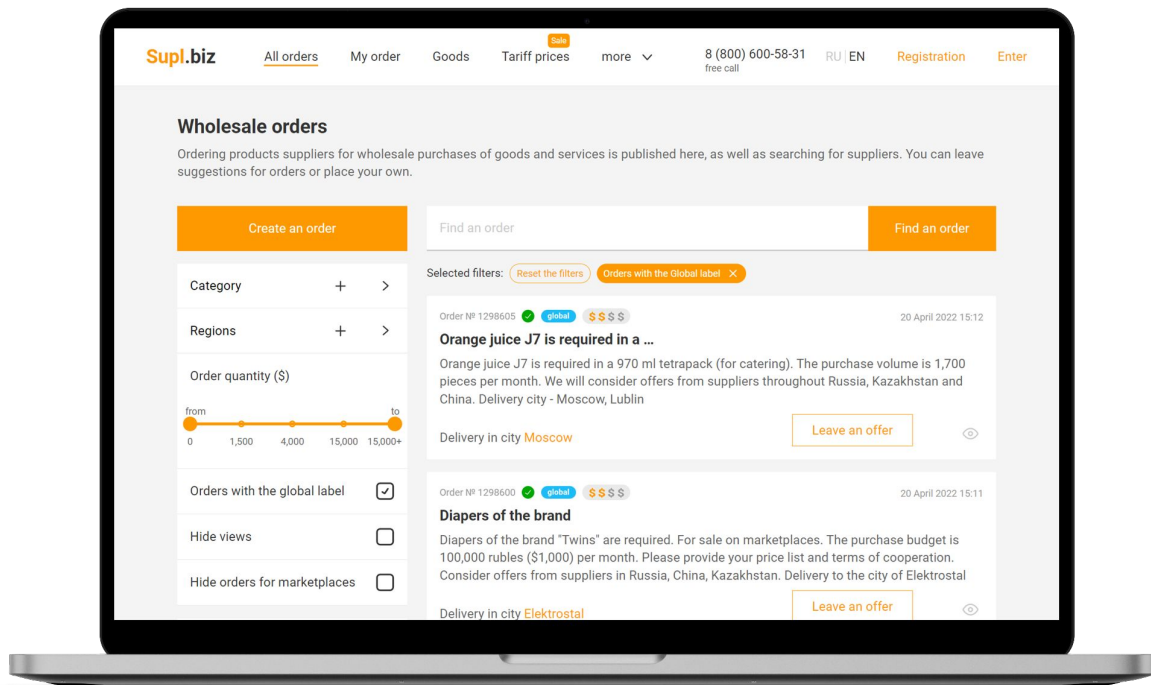
How it works – 1

Customer places the needs of their business.



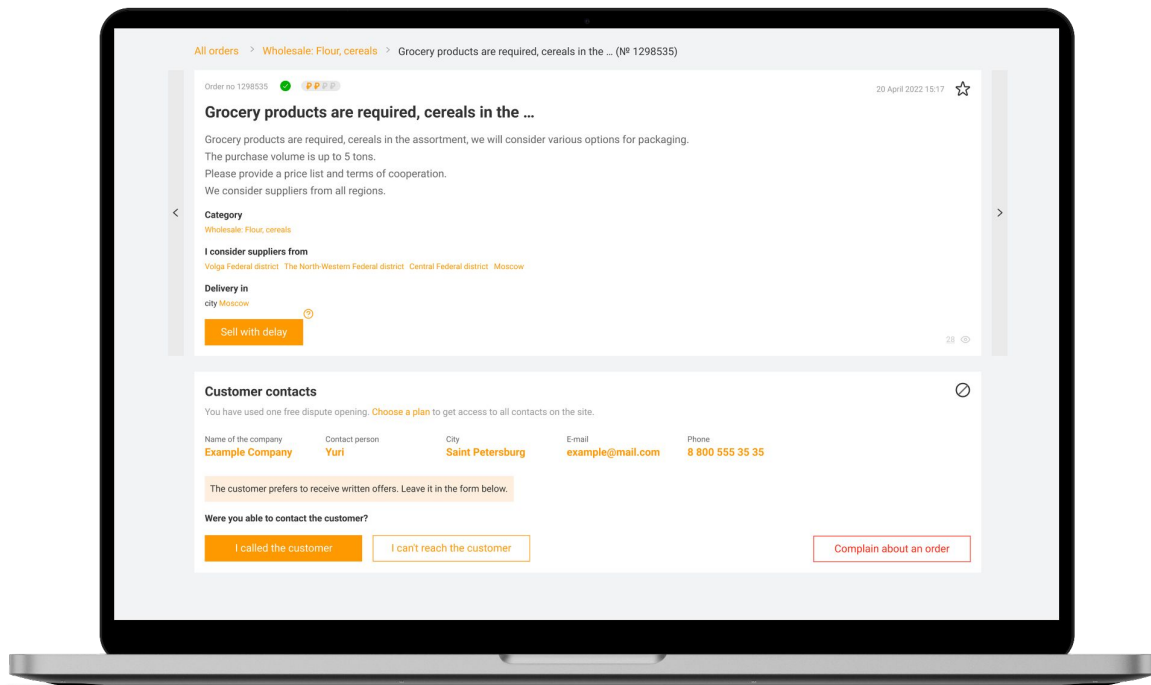
How it works – 2

Suppliers see the full list of orders.
In the demo version, customer
contacts are not available.



How it works – 3

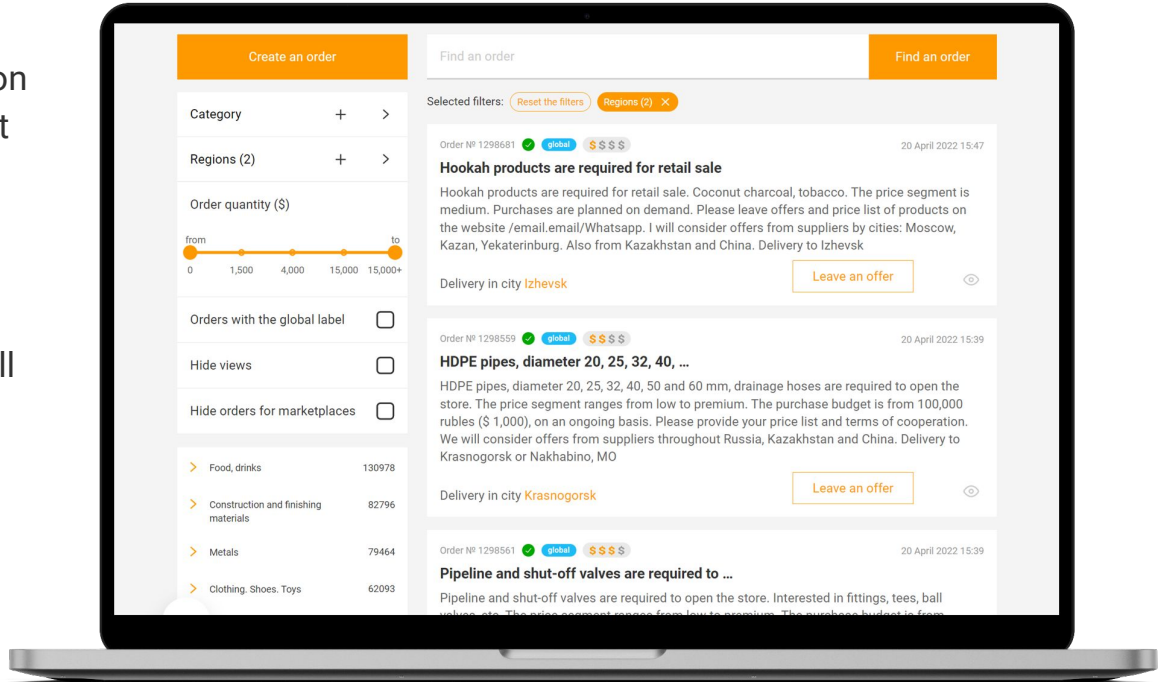
Suppliers with an active subscription work directly with customer contacts.



How it works – 4

Unlike other marketplaces, each order on Supl.biz is moderated before being sent to suppliers. Thus, all orders that the supplier receives are complete, up-to-date, and targeted.

All orders are wholesale, the average bill for international orders is 7,350,000 dirham (from 18,375 dirham to 147 million dirham).



Cases of export contracts – 1

Wholesale order.

Export to China.

The winner of the order:

Individual Entrepreneur

Serdyuk Evgeny

Vladimirovich,

Chelyabinsk

Order amount:

210,778,206 dirham

Order completed

Offers are no longer accepted. The customer selected [ИП Сердюк Евгений Викторович](#) as the winner.

Order no 1282723 \$\$\$\$

4 April 2022 12:50

Phosphorus-potassium and nitrogen fertilizer is required, packing ...

Phosphorus-potassium and nitrogen fertilizer is required, packing - big bags or bags of 50 kg.

The purchase volume is 150,000 tons of each item.

We will consider offers from suppliers all over Russia.

Export to China

Category

Wholesale: means of plant protection, fertilizers: Fertilizer

I consider suppliers from

[The far Eastern Federal district](#) [Siberian Federal district](#) [Urals Federal district](#)

Delivery in

[China](#)

[Sell more in installments](#)

116 

Cases of export contracts – 2

Wholesale order.

Export to Armenia.

The winner of the order:

Individual Entrepreneur

Allayarov Fanil

Fanuzovich, Ufa

Order amount:

463,712 dirham

Order completed

Offers are no longer accepted. The customer selected [ИП Алляров Фаниль Фанузович](#) as the winner.

Order no 1248157     

22 February 2022 18:58

Edged board is required, breed

Edged board is required, breed: pine, dimensions: width 100, 150, 200mm, length 6m, thickness 30, 40, 50mm, grade: 1, 2, humidity: natural

The volume of the trial purchase is 10 containers of 40 m3 each, long-term cooperation is possible in the future.

Please provide your price list and terms of cooperation.

I consider offers from suppliers all over Russia.

Delivery to Yerevan

Category

Wholesale: [Lumber and timber](#)

I consider suppliers from

[Volga Federal district](#) [The North Caucasian Federal district](#) [Southern Federal district](#)

Delivery in

city [Yerevan](#)

[Sell more in installments](#)

128 

Cases of export contracts — 3

Wholesale order.

Export to Russia.

The winner of the order:

LLP Asia Harvest,
Kazakhstan

Order amount:

14,241 dirham

Order completed

Offers are no longer accepted. The customer selected [Asia Harvest TOO](#) as the winner.

Order no 1264199  [global](#)   

22 March 2022 14:13

Rice is required from Kazakh and Russian ...

Rice is required from Kazakh and Russian producers, including Kalmyk and Dagestan. Interested in / with and 1c - long, round, steamed, polished, etc. (options for pilaf, for milk porridge, etc.). Packing in packs of 0.7 kg and bags. The price segment is average. For sale wholesale and retail.

Purchase from 1 to 5 tons or more.

Please provide price lists and terms of cooperation.

We will consider offers from suppliers throughout Russia, Belarus, Kazakhstan and China.

Delivery to Stavropol Territory, Neftekumsk and Budennovsk

Category

Wholesale: Flour, cereals: Rice

I consider suppliers from

[Belarus](#) [Kazakhstan](#) [China](#) [Volga Federal district](#) [The North Caucasian Federal district](#) [Stavropol Krai](#) [Siberian Federal district](#) [Urals Federal district](#) [Central Federal district](#) [Southern Federal district](#)

Delivery in

city [Neftekumsk](#)

[Sell more in installments](#)

90 

Cases of export contracts – 4

Wholesale order.

Export to Russia.

The winner of the order:

Individual Entrepreneur

Diyar, Kazakhstan

Order amount:

4,748 dirham

Order completed

Offers are no longer accepted. The customer selected **Дияр, ип** as the winner.

Order no 1259159     

11 March 2022 20:15

AQC-237 Toner Black for HP LJ 1010/1012/1015/1018, ...

AQC-237 Toner Black for HP LJ 1010/1012/1015/1018, Canon LBP2900. For further refilling of cartridges.

The volume of the initial delivery is 8 pcs. In the future, long-term cooperation is possible.

Please provide your price list and terms of cooperation on the website / email. mail.

I will consider offers from suppliers all over Russia and Kazakhstan.

Additionally, I am considering delivery from China.

Delivery to Perm

Category

Office equipment, service, cartridge refilling

I consider suppliers from

[Kazakhstan](#) [China](#) [Volga Federal district](#) [Perm Krai](#) [The North-Western Federal district](#) [Central Federal district](#)

Delivery in

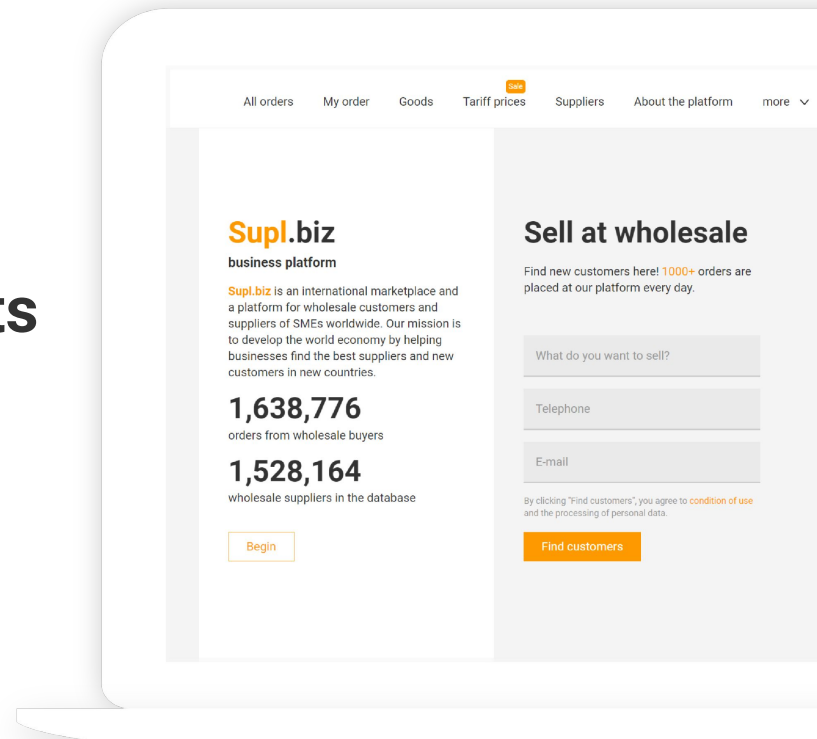
city [Perm](#)

[Sell more in installments](#)

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«**Exporter**» supplier subscription for selling your company's products on **Supl.biz**

uae@supl.biz



Why **Supl.biz**?

1,638,776 orders

were placed by Russian & the CIS companies on the platform **+30 000** orders per month

Moderation

each order is first checked by a Supl.biz manager and sent to you only after that












12,826 dirham

is the average order value on the platform

Customer Contacts

to help you make the deal faster

«Supplier Exporter» advantages

-  Access to all orders
-  Priority order receiving and display in the «Suppliers» list
-  4,800 new clients contacts per year
-  Integration with your CRM system
-  Your Supl.biz account as a website on our subdomain
-  SEO texts for products and search engine indexing
-  Automatic suggestion of your products to appropriate orders
-  Uploading up to 12,000 products and localize product cards into English
-  Unlimited managers accounts
-  Exporter competitor analysis
-  Attract wholesale customers from contextual advertising

Detailed description
of all subscription features



100% access to orders

placed on the platform according to selected categories and regions.

Priority order receiving

you'll receive orders **several hours earlier** than demo version users and have an opportunity to contact customers before your competitors.

Order № 968428 ● \$\$\$ \$ 5 February 2021 17:07

Required work gloves X/B with rubberized coating, ...

Required work gloves X/B with rubberized coating, preferably Chinese production, for wholesale, we will consider all offers. Purchase volume-from 1000 pcs. Please leave your suggestions on the website, or send them to your

Order № 968379 ● \$\$\$ \$ 5 February 2021 17:00

Requires casual women

Requires casual women's clothing, for ages from 18 to 30 years, for an online store The monthly purchase amount is 100 000-150 000 tenge. Please provide a price list. I will consider suppliers in Kazakhstan and Russia. Delivery

Order № 968356 ● \$\$\$ \$ 5 February 2021 16:46

We need casual jeans, women

We need casual jeans, women's sizes 26-31, for spring, summer, for the marketplace. The purchase amount is from 20,000 rubles per month. Delivery to Moscow, Novokosino district

Order № 968351 ● \$\$\$ \$ 5 February 2021 16:30

Required signal vests with Velcro, with two ...

Required signal vests with Velcro, with two reflective stripes. Color: orange or light green. Purchase volume: 5000 units. We will consider commercial offers only from suppliers from Ivanovo

Order № 967897 ● \$\$\$ \$ 5 February 2021 15:59

Clothing required

Clothing required: hoodies, sweatshirts, sports tights, interested in all seasons, priority summer, spring, for men and women, sizes S-L, casual, sports, for opening a store. The purchase amount is 30 000 tenge each. Please

Priority display in the suppliers list

your company will be placed higher in the «Suppliers» section on the website than the companies using the demo version.

4,800 new clients per year

you get an access to customer contacts — email, phone number, contact person, company name, address. You can view **4,800 new customer contacts per year**.

All order > Wholesale Cable and wire > Requires ParLan U/UTP Cat5e PE cable (№ 963373)

Order no 963373 ✓ \$ \$ \$ \$

Requires ParLan U/UTP Cat5e PE cable

Requires ParLan U/UTP Cat5e PE cable:
1. 16x2x0, 52 internal. - 5 km.;
2. 25x2x0, 52 internal. - 2 km.
Consider proposals for the whole of Russia.
Moscow

Category
Wholesale Cable and wire

Regions
The North-Western Federal district Central Federal district Moscow Southern Federal district

Customer contacts

Name/company name	Contact person	City	E-mail	Telephone
ООО «Ярмакс»	Татьяна	Saint Petersburg	9218855681@mail.ru	89218855681

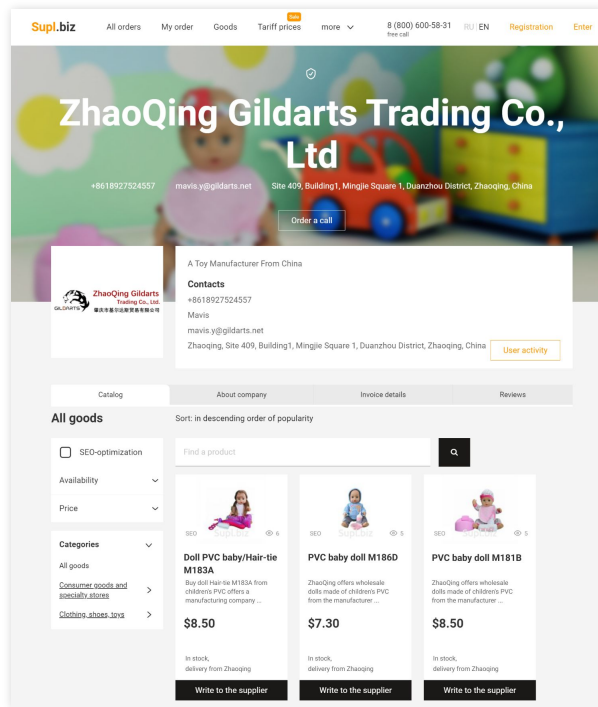
Did you manage to contact the buyer?

Integration with the CRM system

You can integrate Supl.biz with a CRM system (Bitrix24, AmoCRM) so that you can receive orders directly into the CRM.

Your account as a website on our subdomain

Full-fledged website on a separate subdomain, with sections where customers can see all your products, contacts, description and can request your call with a special contact form.



The screenshot displays the Supl.biz website interface for ZhaoQing Gildarts Trading Co., Ltd. The header includes the Supl.biz logo, navigation links (All orders, My order, Goods, Tariff prices, more), and contact information (8 (800) 600-58-31, RU, EN, Registration, Enter). The main banner features the company name, address (Site 409, Building 1, Mingjie Square 1, Duanzhou District, Zhaoqing, China), phone number (+8618927524557), email (mavis.y@gildarts.net), and an "Order a call" button. Below the banner, there is a "Contacts" section with the company logo and name, and a "User activity" button. The main content area is titled "All goods" and includes a search bar, a sort option (Sort: in descending order of popularity), and a list of products. The product list shows three items: "Doll PVC baby/Hair-tie M183A" priced at \$8.50, "PVC baby doll M186D" priced at \$7.30, and "PVC baby doll M181B" priced at \$8.50. Each product card includes a description, stock status, and a "Write to the supplier" button.

| SEO-texts for your products

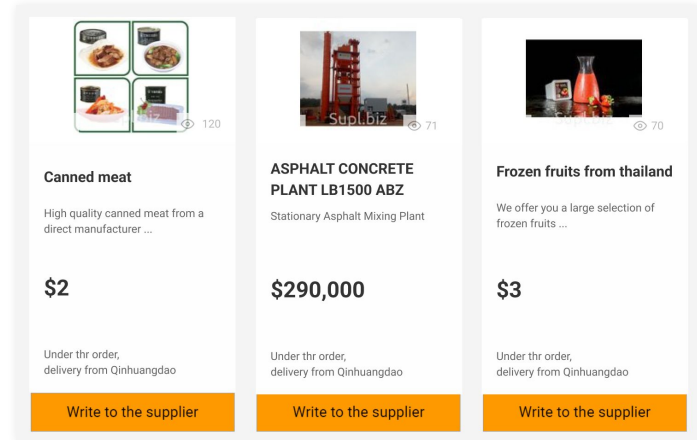
we will write unique descriptions for 36 of your products so that they appear as high as possible in Yandex and Google.




| Search Engines Indexing

your products will be indexed by Yandex and Google search engines.

| Uploading your price list and Localize product cards into English

we will upload 12,000 products from your price list of any format to Supl.biz catalog. Unlimited upload is available for YML. You can also upload an unlimited number of products by yourself.



 120	 Supl.biz 71	 70
Canned meat High quality canned meat from a direct manufacturer ...	ASPHALT CONCRETE PLANT LB1500 ABZ Stationary Asphalt Mixing Plant	Frozen fruits from thailand We offer you a large selection of frozen fruits ...
\$2	\$290,000	\$3
Under thr order, delivery from Qinhuangdao	Under thr order, delivery from Qinhuangdao	Under thr order, delivery from Qinhuangdao
Write to the supplier	Write to the supplier	Write to the supplier

| Automatic suggestion of your products to appropriate orders

your products will be automatically offered in appropriate orders when the request matches the offer.

| Unlimited managers accounts

we will connect any number of your employees and branches to one subscription.

| Exporter competitor analysis

analysis of competitors cards to make adjustments to the exporter's offer.



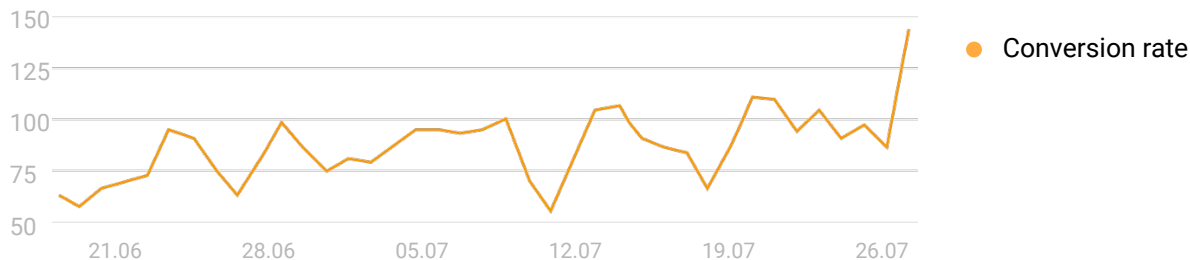
| Attract wholesale customers from contextual advertising

analysis of competitors cards to make adjustments to the exporter's offer.

Why Us?

- Team of experts with over 10 years of marketing experience;
- Expertise in working with large advertising budgets (76,426 dirham per month);
- Successful launch and management of advertising campaigns in all spheres of activity (B2B) throughout Russia and CIS countries;
- In Supl.biz we ourselves have been using contextual advertising as a lead generation tool for over 7 years.

Chart of contextual advertising statistics of Supl.biz



The price of the «Supplier Exporter» subscription

1 month 2,570 Dh Apply now	3 months 7,710 Dh -10% 6,939 Dh Apply now	6 months 15,420 Dh -20% 12,336 Dh Apply now	12 months 30,840 Dh -30% 21,588 Dh Apply now
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Prices excluding VAT

uae@supl.biz

<https://supl.biz/en/prices/>